



# Solicitation PRICING SUBMITTAL SHEET

IFB 8100 PAT1046  
Maintenance and Repair Services for Aerial  
Lifts

SOLICITATION NO.: IFB 8100 PAT1046

PROCUREMENT  
SPECIALIST Paul Trimble

**SPECIAL INSTRUCTIONS:** Offerors must use the Pricing Submittal Sheet to submit pricing.

**Be advised that altering the Price Proposal Sheet or making additions, or taking exceptions to any portion of the solicitation will jeopardize acceptance of your Offer.**

Prices being submitted shall include ALL discounts, shipping and handling charges, FOB destination.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order. The City reserves the right to add or remove aerial man lifts through an Amendment at any time during the contract term.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

The quantities noted below are annual estimates and not a guarantee of actual volume for items listed below. The total quoted price represents all costs that will be billed to the City. The City is not responsible for any costs not included in this quote. All orders must be shipped complete unless arrangements for partial shipments are made in advance. NO MINIMUM PURCHASE REQUIRED.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City. The Vendor may choose to submit pricing for all items on the bid sheet or only specific items on the bid sheet in consideration of this solicitation

## CATEGORY 1 - MONTHLY PREVENTATIVE MAINTENANCE

ITEM NO.	MANUFACTURER LIFT NAME	MODEL NUMBER	SERIAL NUMBER	LIFT TYPE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Genie	AWP-36	3892-1823	1-Man Outrigger	12	\$130.00	\$1,560.00
1.2	Genie	Z45-25	Z-45-010760	Boom	12	\$140.00	\$1,680.00
1.3	Genie	GS-2646	GS4605-75374	Scissor	12	\$140.00	\$1,680.00
1.4	Genie	GS-1930	GS30074-09228	Scissor	12	\$140.00	\$1,680.00
1.5	Genie	DPL-36LP	158	Dual-Man	12	\$140.00	\$1,680.00
1.6	Genie	GS2631	GS3202-088738	Scissor	12	\$140.00	\$1,680.00
1.7	JLG	1250AJP	300195369	Articulating Boom	12	\$140.00	\$1,680.00
1.8	Nifty Lift	SD-50	17-6389	Articulating Boom	12	\$140.00	\$1,680.00
1.9	Presto Powerstak	PPS2200	V67779/1355954	Motortized Pallet Jack	12	\$140.00	\$1,680.00
SUBTOTAL FOR CATEGORY 1 =							\$15,000.00

## CATEGORY 2 - QUARTERLY PREVENTATIVE MAINTENANCE

ITEM NO.	MANUFACTURER LIFT NAME	MODEL NUMBER	SERIAL NUMBER	LIFT TYPE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
2.1	Genie	AWP-36	3892-1823	1-Man Outrigger	4	\$152.00	\$608.00
2.2	Genie	Z45-25	Z-45-010760	Boom	4	\$162.00	\$648.00
2.3	Genie	GS-2646	GS4605-75374	Scissor	4	\$162.00	\$648.00
2.4	Genie	GS-1930	GS30074-09228	Scissor	4	\$162.00	\$648.00
2.5	Genie	DPL-36LP	158	Dual-Man	4	\$162.00	\$648.00
2.6	Genie	GS2631	GS3202-088738	Scissor	4	\$162.00	\$648.00
2.7	JLG	1250AJP	300195369	Articulating Boom	4	\$162.00	\$648.00
2.8	Nifty Lift	SD-50	17-6389	Articulating Boom	4	\$162.00	\$648.00
2.9	Presto Powerstak	PPS2200	V67779/1355954	Motortized Pallet Jack	4	\$162.00	\$648.00
SUBTOTAL FOR CATEGORY 2 =							\$5,792.00

## CATEGORY 3 - ANNUAL PREVENTATIVE MAINTENANCE

ITEM NO.	MANUFACTURER LIFT NAME	MODEL NUMBER	SERIAL NUMBER	LIFT TYPE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
3.1	Genie	AWP-36	3892-1823	1-Man Outrigger	1	\$325.00	\$325.00
3.2	Genie	Z45-25	Z-45-010760	Boom	1	\$400.00	\$400.00
3.3	Genie	GS-2646	GS4605-75374	Scissor	1	\$400.00	\$400.00
3.4	Genie	GS-1930	GS30074-09228	Scissor	1	\$400.00	\$400.00
3.5	Genie	DPL-36LP	158	Dual-Man	1	\$400.00	\$400.00
3.6	Genie	GS2631	GS3202-088738	Scissor	1	\$400.00	\$400.00

3.7	JLG	1250AJP	300195369	Articulating Boom	1	\$400.00	\$400.00
3.8	Nifty Lift	SD-50	17-6389	Articulating Boom	1	\$400.00	\$400.00
3.9	Presto Powerstak	PPS2200	V67779/1355954	Motortized Pallet Jack	1	\$275.00	\$275.00
SUBTOTAL FOR CATEGORY 3 =							\$3,400.00
CATEGORY 4 - BI-ANNUAL PREVENTATIVE MAINTENANCE							
ITEM NO.	MANUFACTURER LIFT NAME	MODEL NUMBER	SERIAL NUMBER	LIFT TYPE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
4.1	Genie	AWP-36	3892-1823	1-Man Outrigger	2	\$325.00	\$650.00
4.2	Genie	Z45-25	Z-45-010760	Boom	2	\$400.00	\$800.00
4.3	Genie	GS-2646	GS4605-75374	Scissor	2	\$400.00	\$800.00
4.4	Genie	GS-1930	GS30074-09228	Scissor	2	\$400.00	\$800.00
4.5	Genie	DPL-36LP	158	Dual-Man	2	\$400.00	\$800.00
4.6	Genie	GS2631	GS3202-088738	Scissor	2	\$400.00	\$800.00
4.7	JLG	1250AJP	300195369	Articulating Boom	2	\$400.00	\$800.00
4.8	Nifty Lift	SD-50	17-6389	Articulating Boom	2	\$400.00	\$800.00
4.9	Presto Powerstak	PPS2200	V67779/1355954	Motortized Pallet Jack	2	\$275.00	\$550.00
SUBTOTAL FOR CATEGORY 4 =							\$6,800.00
CATEGORY 5 - REPAIR SERVICES LABOR HOURS							
The rates listed below shall not include a separate charge for administrative, overhead, per diem, and transportation (ie travel time, mileage, and fuel) costs. These expenses shall be included in the rates provided and shall not be paid separately.							
ITEM NO.	ITEM DESCRIPTION				ESTIMATED ANNUAL QUANTITY	HOURLY RATE	EXTENDED PRICE
5.1	Repair Service Technician Labor Rate for Services during normal business hours, defined as Monday through Friday 8:00am - 5:00pm				175	\$130.00	\$22,750.00
5.2	Repair Service Technician Labor Rate for Services after hours, defined as Monday through Friday 5:01pm -7:59am, Saturday and Sunday and City Holidays				150	\$195.00	\$29,250.00
5.3	Repair Supervisor Labor Rate for Services during normal business hours, defined as Monday through Friday 8:00am - 5:00pm				85	\$130.00	\$11,050.00
5.4	Repair Supervisor Labor Rate for Services after hours, defined as Monday through Friday 5:01pm - 7:59am, Saturday and Sunday and City Holidays				75	\$195.00	\$14,625.00
SUBTOTAL FOR CATEGORY 5 =							\$77,675.00
TOTAL OFFER FOR THIS SOLICITION							\$108,667.00
CATEGORY 6 - NON-SPECIFIED AND CATALOG ITEMS							
DISCOUNT OFF OR MARKUP TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED PRODUCTS (FOR INFORMATIONAL PURPOSES ONLY)							
This information will not be used in the evaluation of the bids and is for informational purposes only and there is not guarantee of purchase							
The City anticipates an annual spending need of \$10,000.00 for materials off catalog on the contract. The City may wish an Offeror provide additional products as they relate to this contract. In order to be paid for those additional products, provide manufacturers name and catalog numbers for the additional products you can provide the City.							
A bid of Zero (0) will be interpreted by the City that the additional products or catalog items will be sold at the Catalog, Price List, or MSRP. A "No Bid" or blank entry will be entrepreted by the City that your company does not wish to provide additional products or catalog items.							
INSTRUCTIONS: Indicate the minimum percentage discount or maximum markup to costs you can provide the City for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal periods. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary. The Contractor shall submit to the City's Contract Manager two (2) CDs or electronic copies, if available, of the price list(s) upon which the discounts or markups are based on the Price Submission Sheet within five (5) business days of Contract award.							
ITEM NO.	NAME AND NUMBER OF PRICE LIST			% DISCOUNT FROM PRICE LIST		% MAXIMUM MARKUP TO PRICE LIST	
6.1	Genie	current		10%			
6.2	JLG	CURRENT		10%			
6.3	NIFTY LIFT	CURRENT		0%			
DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED							
DELIVERY METHOD	UPS						
COMPANY NAME	EQUIPMENT DEPOT						
EMAIL ADDRESS	BRIAN.FORD@EQDEPOT.COM						



